

PRIVATE SELLER INTERVIEW

Use this form to interview private sellers and evaluate privately owned RVs for sale. This questionnaire should help identify potential problems. Use it to get "the rest of the story." Don't buy any private unit without it!

1. When was the RV last used? Where did you go? How was the trip? What problems were encountered? How were they handled?

2. Has the RV ever been in a flood, fire, or collision? If so explain:

3. Do you have maintenance records? Who did the regular service work and when? Oil Changes? Appliance gas leak checks? Winterization with RV antifreeze? Sealant checks? Do you have receipts? Dates? When was the last regular service performed?

4. How long have you owned the RV? Where did you buy it? How much did you pay? Why do you want to sell?

5. What did you like most and least about the RV? Why?

6. What is the worst problem you've ever encountered with the RV?

7. Are the tires original? If not, were they replaced with the correct size and load range capacity?

8. Any leaks or water damage anywhere in the RV? Any soft spots, stains or bubbles in walls, ceiling, roof, sidewalls, or floor?

9. Anyone ever smoke in the RV?

10. Have any pets traveled in the RV? Any odor problems?

11. Has the RV ever been used as a rental? Dates? Miles? Records?

12. Any items added not installed by the factory? If so, what and when? Who installed?

13. Do you have clear title to the vehicle? No liens or encumbrances? Is it in your name?
If a payoff, how do we handle transfer of title?

14. Is everything in proper, safe working order?

15. Is state inspection current? Would it pass today? Who usually does your inspection work?

16. How did you arrive at your price? How does your price compare to the current book value?
If more than book, why should I pay more? If less than book, why did you price it less? What's
wrong with it?

17. What guarantee do I get from you? If something doesn't work that you said does, what do I
do? What will you do for me?

18. Can I have the RV evaluated by a reputable RV technician/dealership?

19. Notes & Comments:

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